The ANICO Success Story

Converting multiple lines of business in a multi-phased approach

UCT's data conversion solution enabled ANICO to consolidate multiple policy administration and client systems for common client view and easy, cost-efficient system maintenance.

ANICO's Business Challenge

ANICO had been utilizing multiple out-of-date legacy systems that were not only cumbersome and costly to maintain, but did not provide any 'householding' ability to provide a common view of the client. With multiple policy administration systems and multiple client systems, it was virtually impossible to depict an accurate customer profile, impacting both client service and cross-selling potential.

With ANICO's decision that their current Life70 (internal name Plus74) and Vantage One environments had essentially reached their end-of-life, ANICO opted to utilize more current technologies and software to support all their lines of business and provide the much-needed common client system. But, with this decision came the task of system evaluation and the daunting task of converting years of policy and client history and transactions.

The Solution

With the target systems selected (ANICO's existing CyberLife systems), requirements for system modifications and the data conversion effort were clearly defined. ANICO chose to look to system vendors for primary expertise on the necessary functionality modifications, while choosing to engage UCT for the majority of the data conversion effort. This strategy was chosen by ANICO in their effort to work with best-of-breed solution and service providers, with UCT selected due to their core competency and successful track record of insurance industry data conversions.

The Implementation

UCT was engaged to perform all conversions to the CyberLife system:

Schedule of ANICO Conversions by Phase:

LEGACY SYSTEM	LINE OF BUSINESS	TARGET SYSTEM
Plus74 (Life70)	Garden State Life subsidiary traditional life	CyberLife
Vantage One	UL	CyberLife
Plus74 (Life70)	ISWL	CyberLife
Plus74 (Life70)	Traditional Life	CyberLife
Plus74 (Life70)	Home Service MDA	CyberLife
Plus74 (Life70)	All Industrial Policies	CyberLife

Total conversion effort: approximately 3 million policies!